TechShop is in every shop. We support the automotive industry with technical features, reviews, updates and information about the equipment, tools and supplies that shops and technicians depend on every day. We relate to the industry. We know the technicians and we know the shops. We speak in their voice, and we give them the real world in our technical features and in our personality, with commentary and stories that resound in the automotive community. With a broad reach through print and digital, we continuously expand and evolve our portfolio of products to meet the needs of the industry, both in content and in distribution. The future moves fast, and TechShop will be there to keep up the pace with industry-leading concepts and powerful thinking to align your products with our audience, both today and tomorrow. As the TechShop brand continues to evolve, its content will appear in ShopOwner magazine each month, providing both independent repair facilities and tire dealers with important equipment and tool information.

**MARKET SERVICES**

**CONTENT**

Tell a story to our audience! 
Sponsored Content allows you to write an article for our websites. Educate readers by covering industry trends or providing technical knowledge. Prominent positioning and promotion are included. Our partners also turn to us for custom content creation and creative services including but not limited to:

- Case Studies & Whitepapers
- Infographics
- Reviews
- How-Tos, Lists or Guides
- Landing Pages

**CUSTOM SPONSORSHIPS**

Align your brands with our respected content with custom sponsorships.

- Website Sponsorships
- Event Sponsorships
- Garage Studio Sponsorships
- Newsletter Sponsorships

**VIDEO**

Video is not only popular but also has great visual storytelling capabilities to help you reach and engage your target audience. We’re innovating every day, providing robust video solutions to match customer needs:

- Product Placement
- Sponsored Video
- Custom Video
- Booth/Trade Show Video

**SPECIAL PRINT PROGRAMMING**

TechShop, featured in ShopOwner magazine, leads the industry in educating the equipment and tool buyer by providing informative articles, technical features and the latest information on the equipment and tools used in independent repair facilities.

- Display Ads
- Advertorials
- Custom Publishing

**PODCASTS**

Podcasts allow you to tap into a loyal and engaged group of listeners. A podcast audience forms a relationship with the host – and with the brand that sponsors the show.

Sponsorship of TechShop’s podcasts includes:

- Sponsor attribution in each episode
- Promotion via eNewsletter, website and social media
- Posting of the episodes to websites and syndication to all major podcast platforms

**WEBINARS**

A webinar helps you:

- Position your company as a thought leader
- Generate leads
- Deliver an impactful branding message

It doesn’t matter if you already have a topic and presenters in mind or if you need help creating an idea from scratch. Our team of experts makes it easy by managing the process from start to finish.
MARKET SERVICES

DIRECT MARKETING
We offer several direct marketing tools that leverage our first-party data to locate and engage your target audience. As a third-party sender, you can rent our list to deploy single or multi-send email campaigns to specific demographics of the TS subscriber audience, segmented by job title, business classification, sales volume and geography. You can also serve a custom topical targeting ad to visitors who have previously engaged with content relevant to your brand on TechShopMag.com. Reporting included.

RESEARCH
From surveys to focus groups, our experienced automotive aftermarket industry research team leverages deep industry knowledge to craft research campaigns that deliver accurate and reliable data that can help you take the pulse of the market, court new business, gain customer insights, and track and predict trends.

SOCIAL MEDIA
Meet your audiences where they are online with the power of social media marketing. Supporting your multimedia projects with social media not only expands your content's reach, but it also positions you as a thought leader with a voice of authority on the channels that matter most to your audiences.

ADVANCED DIGITAL TARGETING
Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.

CUSTOM SOLUTIONS

CUSTOM VIDEO
Babcox Media can produce videos on your company’s behalf, then distribute them through multiple digital channels.

SOCIAL MEDIA SERVICES
Babcox Media offers promotional campaign services as well as full-service social media management on your company’s behalf.

CUSTOM ENEWSLETTERS
Babcox Media is a leader in connecting your message directly to aftermarket professionals. When working with us, you can create leads and deliver a return on your marketing investment.

CUSTOM PRINT
TechShop will print a custom brochure and mail it to our entire circulation list. Your custom piece will be poly-bagged with the next monthly issue. We’ll also produce a digital version of the brochure and provide you 100 additional copies.

ENewsletters
Take advantage of digital display and native ad placements, as well as sponsorship opportunities, placing your message in front of auto repair shop owners and technicians while they’re proactively seeking information about the industry.

• TechShop Tool Connect
  2x/week (Mon/Wed)
  Subscribers: 19,607
  Monthly Opens: 84,823

WebSite
TechShopMap.com has more than 35,724 pageviews each month. The average reader spends about 2.05 minutes per page.

• Website Display Ads
• High-Impact Ads
• Content Targeting Ads
• Site Sponsorship
• Sponsored Content
• Digital Supplements

Babcox.com Ad Demos

Research
From surveys to focus groups, our experienced automotive aftermarket industry research team leverages deep industry knowledge to craft research campaigns that deliver accurate and reliable data that can help you take the pulse of the market, court new business, gain customer insights, and track and predict trends.

Request more info

Social Media
Meet your audiences where they are online with the power of social media marketing. Supporting your multimedia projects with social media not only expands your content’s reach, but it also positions you as a thought leader with a voice of authority on the channels that matter most to your audiences.

Request more info

Advanced Digital Targeting
Leverage our industry knowledge, first-party data and expertise to create a custom campaign that reaches your audience at the right time, in the right place, with the right message.

• Connected TV
• Audio Ad Delivery
• Native Ads
• Keyword Targeting
• Weather Targeting
• Retargeting
• Contextual Targeting
• Social Retargeting

Audience Targeting:
• Behavioral
• NAICS/SIC Codes
• CRM Targeting

Look-alike Audience
• Predictive Targeting
• Audience Excluding

Facility Targeting:
• IP Targeting
• Geofencing
• Historical Targeting

Website Design
Creating a website doesn’t have to be difficult. We’ll help you bring your website to life, so you can stay focused on running your business.

Custom Enewsletters
Babcox Media is a leader in connecting your message directly to aftermarket professionals. When working with us, you can create leads and deliver a return on your marketing investment.

Custom Print
TechShop will print a custom brochure and mail it to our entire circulation list. Your custom piece will be poly-bagged with the next monthly issue. We’ll also produce a digital version of the brochure and provide you 100 additional copies.